



WENDT (INDIA) LIMITED
42nd Annual General Meeting
Monday 22nd July 2024

DO MORE > WITH < LESS

**WELCOME
TO
42nd AGM**

Wendt (India) Limited
22nd of July 2024

DISCLAIMER

This presentation may contain forward-looking information relating to future business developments & prospects, company's financial results and economic performance that involve substantial risks and uncertainties. While such forward-looking statements represent the company's judgements and future expectations, changes in such assumptions or factors could produce significantly different results. The information contained in this presentation is as of date. The company assumes no obligation to update any forward-looking statement in this presentation as a result of new information or future events or developments.

BRIEF ON WENDT

Situated at Hosur, Tamil Nadu - 40 Kms from Bangalore, Total Area: 16.28 Acres

Team Strength: 517



Entrance to the factory



Logo Inauguration



New Block for Security Office



New Block for Application Lab



Company Path way



TQM Shine



New Block for Purchase



New Block for Stores



Garden



Effluent Treatment Plant Zero Discharge

FUNDAMENTAL STRENGTHS



Well Nurtured Talent



Comprehensive Product Range



High Level Customization



State-of-the-art Manufacturing Process

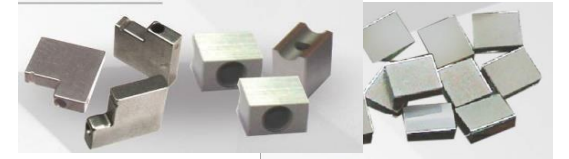


Sound Financial Position

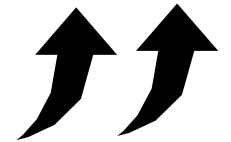
OUR MANUFACTURING PROGRAM



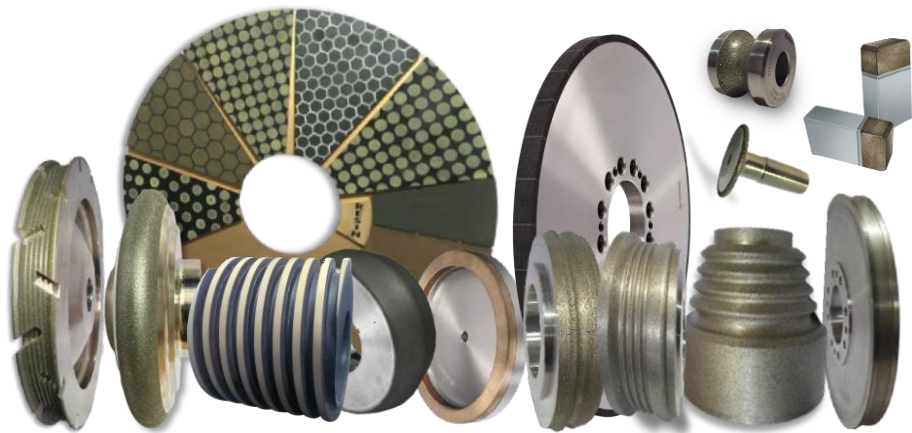
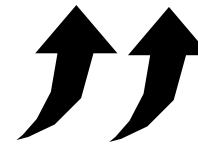
From Tools To Machines To Components !



Components



Machines



Tools

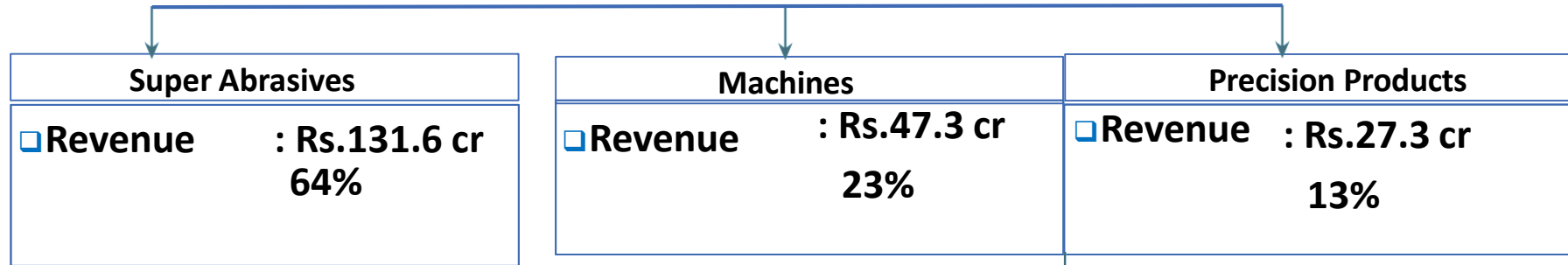
Product Innovation
Continues...

BUSINESS VERTICALS



WENDT : FY 23-24 Standalone

☐ Revenue : Rs. 206.3 cr
☐ PBT : Rs. 52.3 cr
☐ PAT : Rs. 39.5 cr



Machines Precision Components



Figures in Rs crores

Wendt Grinding Technology Ltd. Thailand



- **Mother Plant: Hosur, India**
- **Subsidiary: WGTL, Thailand**
- **Sales 23-24: Rs 21.5 cr**

OUR GLOBAL REACH



Germany, UK, USA, France, Spain

USA, China, UK, Russia, Australia, Korea, Austria, Taiwan, Turkey, Italy, Bangladesh

Singapore, Indonesia, Thailand, Malaysia, South Africa, UAE, Vietnam, Japan

MAJOR CUSTOMERS



ISO 9001:2015

ISO 14001 : 2015

ISO 45001:2018

EN13236:2019

CERTIFICATE

Management system as per
ISO 9001 : 2015

The Certification Body TÜV NORD CERT GmbH hereby confirms as a result of the audit, assessment and certification decision according to ISO/IEC 17021-1:2015, that the organization

WENDT INDIA LIMITED
69 / 70, SIPCOT Industrial Complex,
Phase 1, Hosur - 635 126,
Tamilnadu,
India

operates a management system in accordance with the requirements of ISO 9001:2015 and will be assessed for conformity within the 3 year term of validity of the certificate.

Scope -

Design, Development and Manufacture of Super Abrasive Products, Machine Tools, Accessories, Manufacture of Precision Components.

Certificate Registration No. 44 100 18391888
Audit Report No. 2.5.0529/1999

Valid from 07.08.2021
Valid until 06.08.2024
Initial certification 07.08.2018

Certification Body
at TÜV NORD CERT GmbH

Mumbai, 25.07.2021

TÜV NORD CERT GmbH Langemarckstrasse 20 45141 Essen www.tuev-nord-cert.com
TUV India Pvt. Ltd., 801, Raheja Plaza - 1, L.B.S. Marg, Ghatkopar (W), Mumbai - 400 086, India www.tuv-nord.com/in

CERTIFICATE

Management system as per
ISO 14001 : 2015

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CERTIFICATE

Management system as per
ISO 45001 : 2018

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Statement of Confirmation

No.: 2425-9122266418-001

Client's reference - Technico- file number : WENDT/TF/01; Rev 00

Name & address of the manufacturer : **M/s. WENDT (INDIA) LIMITED**
69-70, SIPCOT, Phase 1,
Hosur - 635 126,
Tamilnadu, India

Product nomenclature & Type/s :

- Super Abrasive Precision Grinding Wheels
 - Resin Bonded Product (6mm to 675mm Dia)
 - Metal Bonded Product (50mm to 675mm Dia)
 - Vitrific Product (10mm to 750mm Dia)
- Super Abrasive Cut-Off Wheels
 - Resin Bonded Product (75mm to 200mm Dia)
 - Metal Bonded Product (60mm to 200mm Dia)

Review results/observations

The technical file referenced above submitted by the manufacturer has been reviewed for its document contents. The technical file generally covers the documentation content requirements of the following European Standard.

Technical standard/s referred : EN 13236:2019

Date of review : 09 May 2024

Validity : 09 May 2027
(Subject to Annual Factory Production Control Audits)
1st Surveillance Date Due on: 09 May 2025
2nd Surveillance Date Due on: 09 May 2026

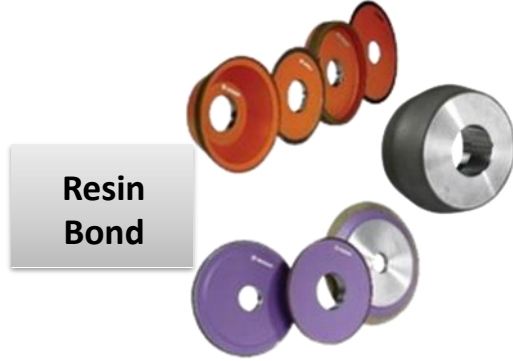
Jayprakash Hiromath
Associate Vice President - Special Services

(This Statement of Co-confirmation is valid under the conditions stated above)

TUVIND/PCCE/1101
Issue No. 5
Registered & Head Office: 801, Raheja Plaza I, L.B.S. Marg, Ghatkopar (W), Mumbai - 400 086 | Email: info@tuv-nord.com Tel: +91-22-66477000
Website: www.tuv-nord.com/in Toll Free Number: 1800-010-9922

TUV® TUVNORDGROUP

SUPER ABRASIVE PRODUCT RANGE



Resin Bond



Metal Bond



Hones



Galvanic Bond

**Super Abrasive Sales 23-24:
Rs. 131.6 crores
64 % of Total Sales**



Brazed Bond



Rotary Dresser



Vitrified Bond



Stationary Dressers & STAR

Industry Segments



Automotive



Engineering



Glass



Ceramic



Cutting Tool



Steel



Defence & Aerospace



Bearing



Refractory

Wendt Offerings-MTD



- CNC Horizontal & Vertical Honing Machines
- Cylindrical Grinders , Creep Feed Grinding
- Rotary Surface Grinding - Horizontal & Vertical
- Automotive, Defense & Aerospace Industry



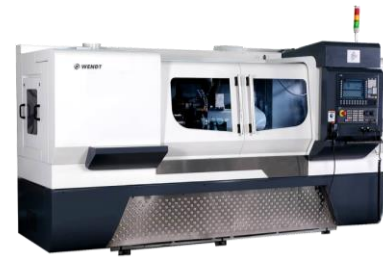
Dressing Machine



Dressing Machine



Vertical
Rotary Surface Grinder



Cylindrical Grinder



Cylindrical Grinder



Creep Feed Grinder

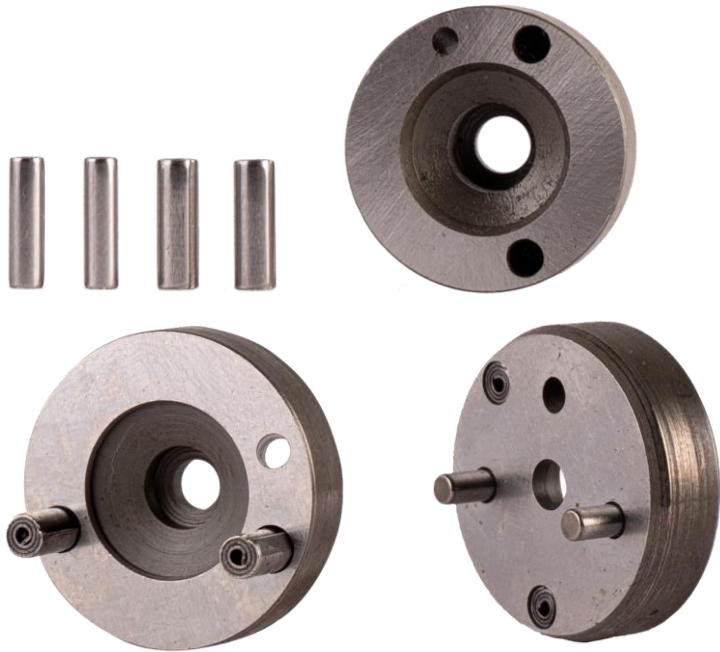


Vertical Honing Machine

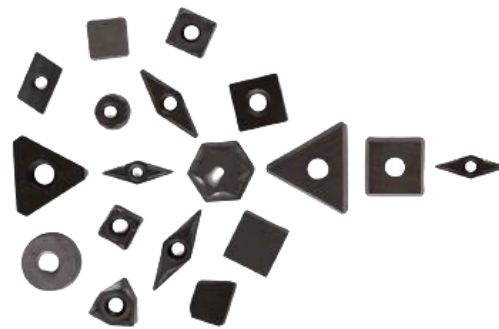


Double Disc
Grinding Machine

Fuel Injector DP



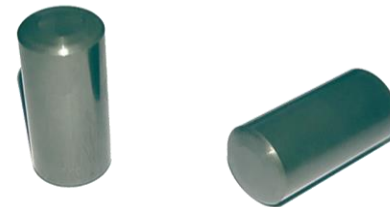
Carbide Inserts



Lithoz



silicon nitride roller



Financial - Standalone

FY2023-24



Particulars	FY23-24	FY22-23	Growth
	Actuals	Actuals	%
Total Sales	206.3	190.9	8%
EBIDTA	53.8	53.7	0%
EBIDTA %	26%	28%	
PBT	52.3	52.5	0%
PBT%	25%	27%	
PAT	39.5	40.1	-2%
PAT%	19%	21%	



Approved Plan for the year 2023-2024	35 crs
Capex Ordered & Open for Execution as on End Mar'24	16.4 crs
Capex received & capitalized during April'23 to Mar'24	28.6 crs

- **People**
 - **Engagement Improvement**
 - **Active Participation & Involvement**
- **Process**
 - **Improvement through Method Engineering**
- **Products**
 - **Good Progress in Import Substitutes**
 - **Few Milestones achievement in Machine Tool**
- **Performance**
 - **86% to Plan**
 - **8% Growth over last year**

Domestic

- **7% Growth over FY 22-23**
- **Highest ever SA domestic sales**
- **Key account management for top customers**
- **Appointment of precision dealers**
- **Horizontal deployment of successful applications**
- **New product launches**

Exports

- **19% Sales degrowth over FY 22-23**
- **One off sale which we did in FY22-23 did not happen in FY23-24.**
- **Volatile Geopolitical scenario and economic instability in major countries**

- **Highest ever Machine sales 70% growth over FY 22-23**
- **Manufactured 45 machine during the year**
- **Better planning, bulk ordering of critical plan for the year**
- **Advanced schedule release for timely execution**
- **Standardization of design parts**
- **Dynamic contract review and micro level planning**

- **Sales degrew by 5% over FY 22-23**
- **Scheduled deferment and lower off take by end customer**
- **Delay in establishing new products**

Kick Off Meeting



Quantapol launch at Bangalore



Exhibitions



Exhibition at Bosch Bidadi



Steel Expo - Raipur



Engimach Exhibition,
Gandhinagar



Indomach Exhibition at
Hyderabad



India Machine Tool Show
Exhibition Delhi



TECHFEST AT M & M,
CHAKAN



**Technology Day
Avtec Hosur**

**Training on Super Abrasives
Titan Aerospace**



**Technology Day
Stanadyne,
Chennai**



Awards



ICAI Sustainability Reporting Award FY22-23

“ICAI Awards for Excellence in Financial Reporting 2021-22”



CFO Roll of Honor, 2024 from CFO Collective (IMA India)



ICMAI National Awards for Excellence in Cost Management



In house Events



International Yoga Day



World Environment Day



Rangoli Competition



Surprise Mock Drill



Felicitation to our MD



Independence Day



Ayudha Pooja



Big 5S Day



Christmas Day



Safety Day



Felicitation Sundariya



Women's Day



Department Inauguration



Health Awareness Talk to Employees by
Vijay Hospital



Glimpses of Communication
meeting



New HR Initiative – Counseling to employees

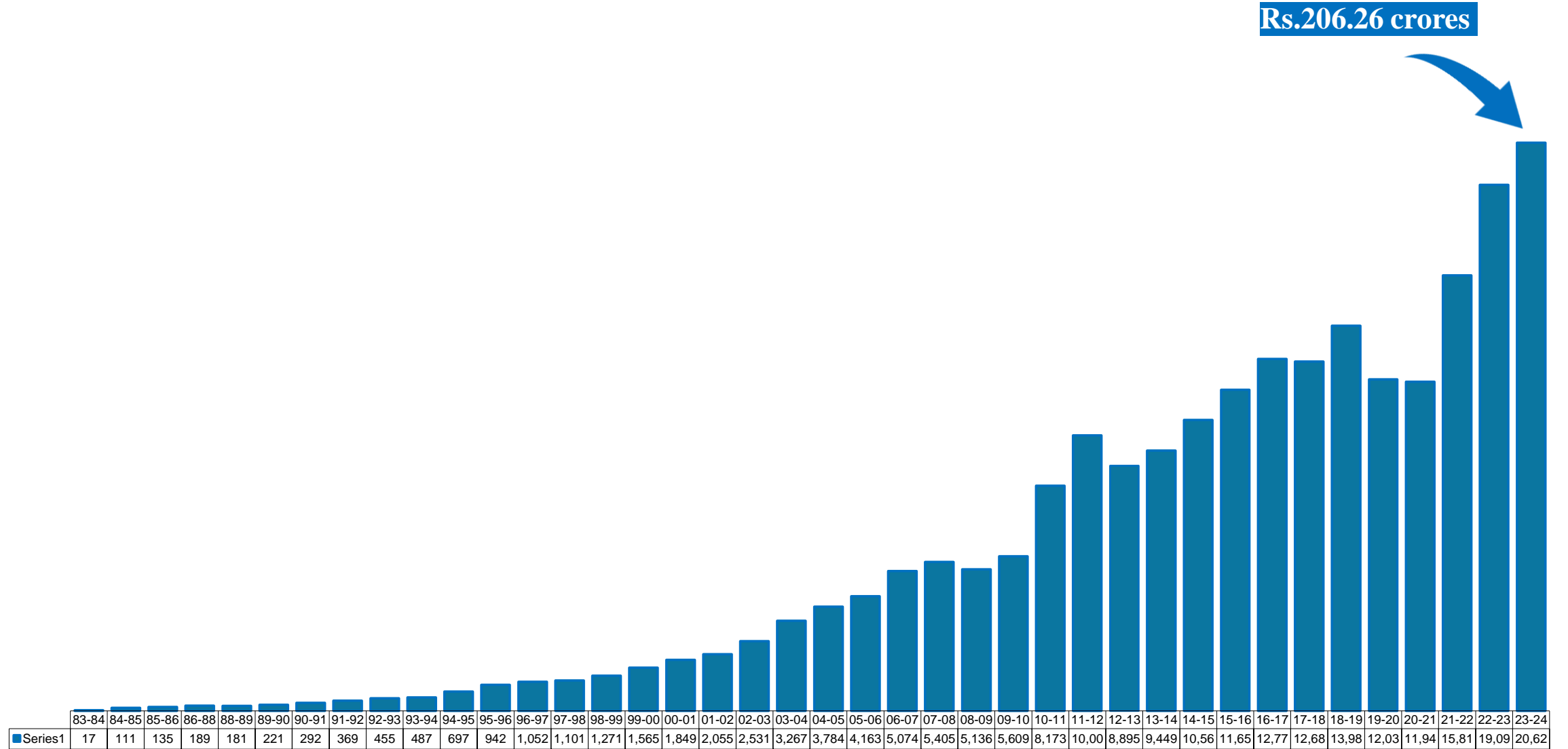


Wendt FY23-24 Consolidated Performance



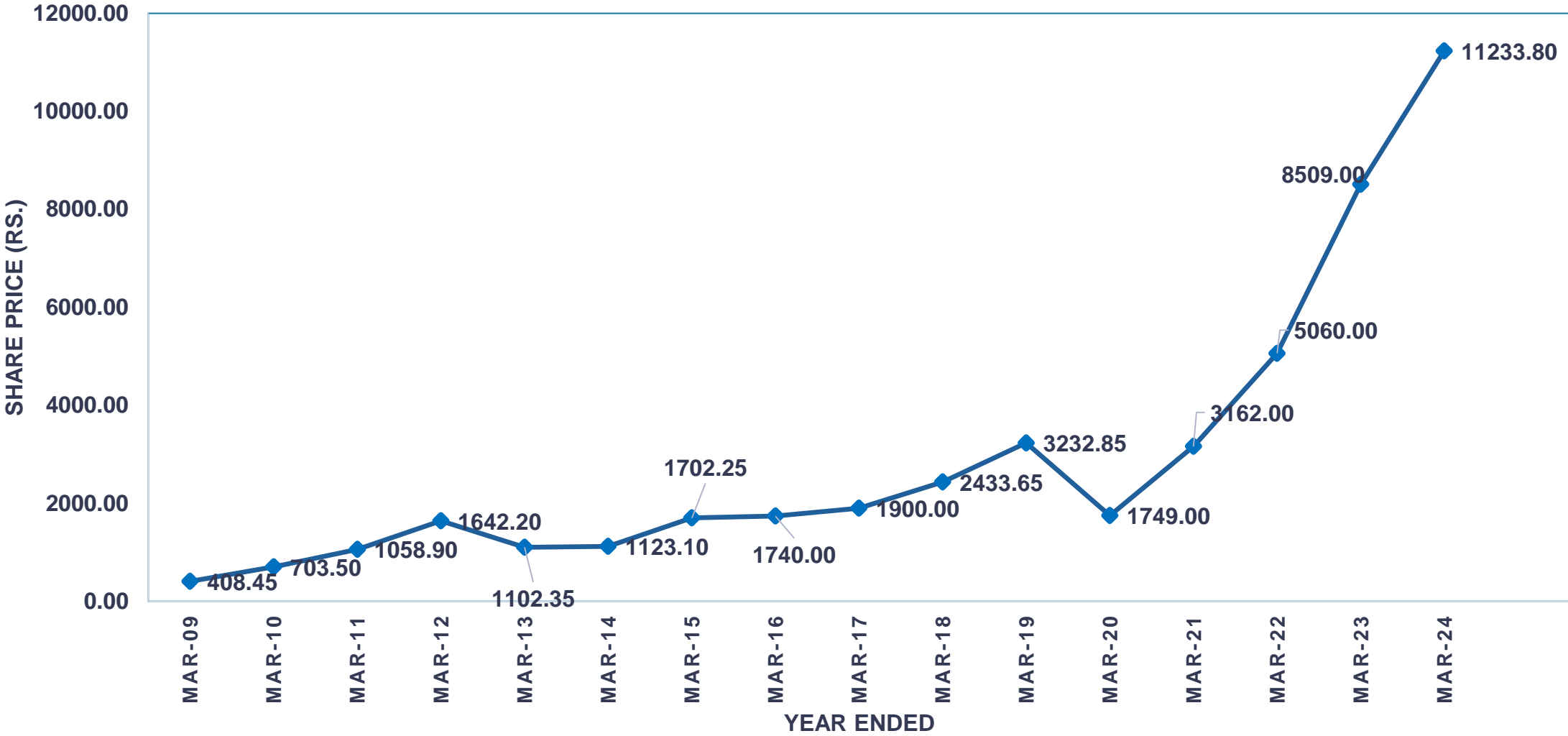
Particulars	FY 23-24	FY 22-23	% YOY
	Actuals	Actuals	
Total Sales	224.8	207.6	8%
EBITDA	55.6	56.2	-1%
EBITDA %	25%	27%	
PBT	54.2	53	2%
PBT %	24%	26%	
PAT	40.9	40	2%
PAT %	18%	19%	

Wendt FY23-24 Performance

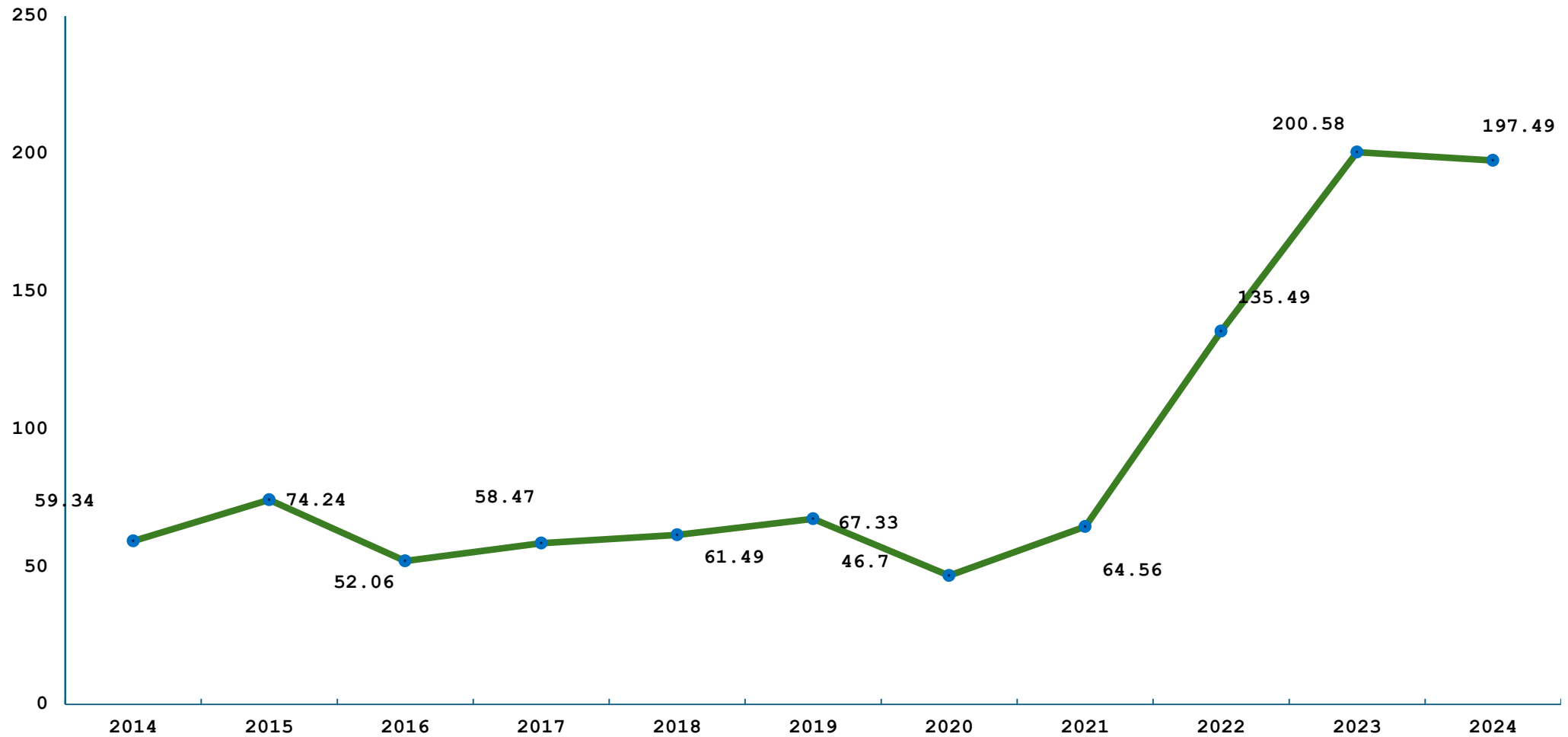


Figures in Rs crores

Wendt share Price movement

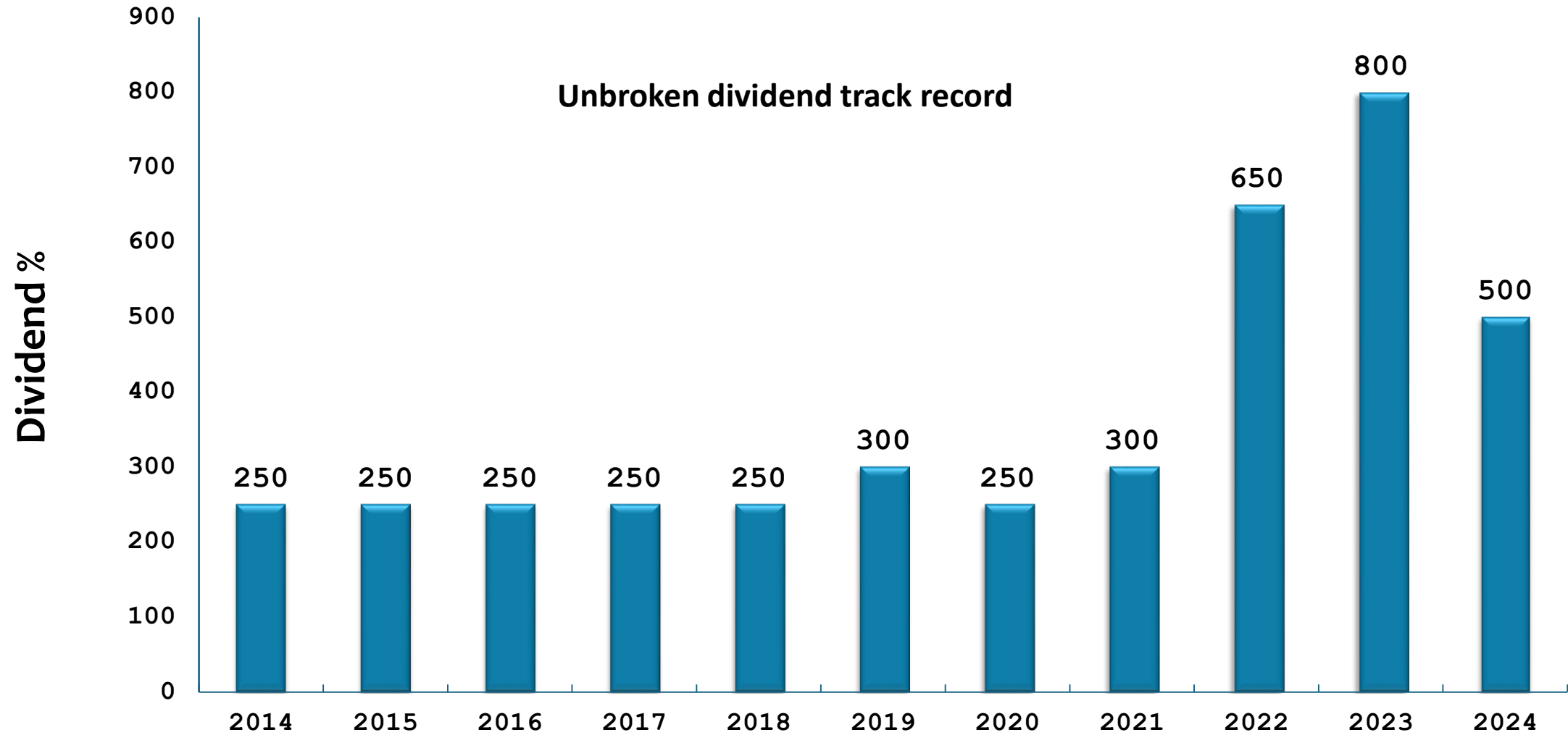


Earning per share 2014-2024



Figures in Rs per share

Wendt dividend 2014-2024



Total Shareholder Return



Particulars		Amount in Rs
During the year 1981 Share Holder Invested per share (Purchase Price)	(a)	10
Bonus Share was issued twice, share holders holding 1 share received 4 shares post bonus issues		
Dividend paid to shareholder since inception (Considering Bonus Share issued)	(b)	2526
Market price per Share as on 30.06.2024 (Current price)		15644
Market price for 4 Share as on 30.06.2024 (Current price)	(c)	62575
Total Shareholder Return (TSR in Times) as on 30.06.2024 (C+b)/(a)		6509



MEDICAL INDUSTRY



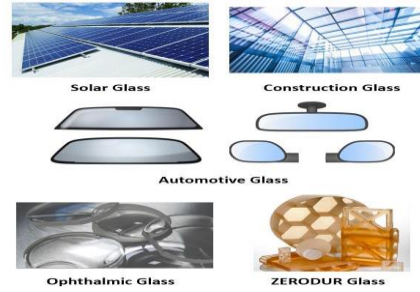
DEFENCE & AVIATION INDUSTRY



WXG 300 - CNC Creep Feed Grinder For HAL Helicopter division



GLASS INDUSTRY



AUTO



Dressing Roll, Vit CBN



Dressing Roll, Honing Sticks



Cylindrical Block



Dressing Roll, EP Wheel



Valve



AUTO INDUSTRY

Gear Box



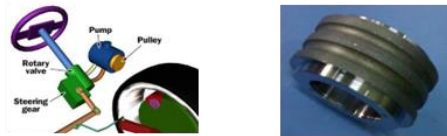
Dressing Roll

Fuel Injector



Dressing Roll, Metal Bond Wheels

Steering Mechanism



Dressing Roll

Spark Plug



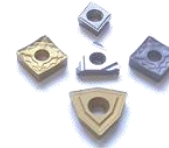
Dressing Roll

CUTTING TOOL INDUSTRY

Cutting & Forming Taps



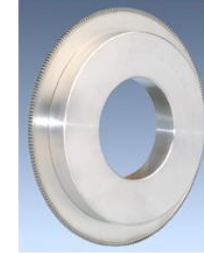
Carbide Insert



Hobs



Broches



BEARING INDUSTRY



PCD WEAR PARTS FOR INNER & OUTER RACE



MEASURING FINGERS FOR INNER RACE



VITRIFIED BOND CBN GRINDING WHEELS FOR INNER & OUTER RACE GRINDING

Focus Industries



STEEL INDUSTRY



TC Roll Grinding Wheel



TC Roll & Guide Roll Grinding Machine

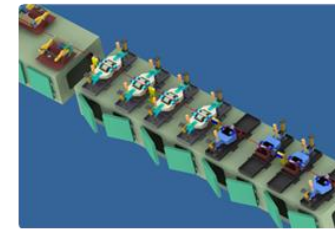
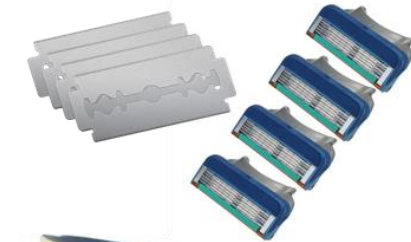


Notch Milling Machine



CNC Profiling & Dressing Machine

RAZOR BLADE INDUSTRY



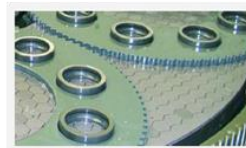
Wendt Product – Resin Bond Wheels

General Engineering

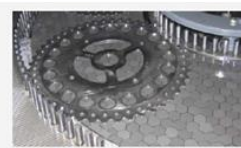
DOUBLE DISC / FINE GRINDING



Applications:



Bearing Rings



Injection Pump Parts



Sealing Discs



Circular Knives

Current year Q1 Performance - Standalone



Particulars	Q1 24-25	Q1 23-24	% YOY
	Actuals	Actuals	
Total Sales	43.8	45.9	-5%
EBITDA	10.3	11.9	-14%
EBITDA %	24%	26%	
PBT	9.9	11.7	-14%
PBT %	23%	25%	
PAT	7.4	8.7	-14%
PAT %	17%	19%	

THANK YOU

VISION

- A dream to become a Multinational Company, Operating manufacturing plants and Sales offices in Asia / Pacific.
- A dream to assume Global Leadership in Wheels / Tools / Hones manufacture in the Wendt Group.
- A dream to become The Company with the highest market capitalization in the CUMI sub-group.
- A dream to become The Company that will be the benchmark for all ratios in the Wendt / Murugappa Group.

MISSION

WIL aims to be a Customer Intensive, Innovative Company with a strong Total Quality Management Approach, leveraging the parental association to become a World class company in the field of Super abrasives product, Machinery and Precision Components in the Geographies it operates